SECURITIES AND EXCHANGE COMMISS WASHINGTON, D.C.	SION _
Form 10-Q	
QUARTERLY REPORT UNDER SECTION 13 ( OF THE SECURITIES EXCHANGE ACT OF	
FOR THE QUARTER ENDED SEPTEMBER 30, 1996 (UNAUDITED)	COMMISSION FILE NUMBER 0-4041
HATHAWAY CORPORATION (Incorporated Under the Laws of the State	e of Colorado)
8228 PARK MEADOWS DRIVE LITTLETON, COLORADO 80124 TELEPHONE: (303) 799-8200	
84-0518115 (IRS Employer Identification Nur	mber)
Indicate by check mark whether the Registrant (: required to be filed by Section 13 or 15(d) of the So 1934 during the preceding 12 months (or for such sho Registrant was required to file such reports), and (: filing requirements for the past ninety (90) days.	ecurities Exchange Act of rter period that the
YES X NO	-
Number of Shares of the only class of Common (4,244,817 as of September 30, 3	

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INDEX

		Page No.
PART I. FINANCIAL	INFORMATION	
Item 1.	Financial Statements	
	Consolidated Statements of Operations Three months ended September 30, 1996 (Unaudited) and September 30, 1995 (Unaudited)	1
	Consolidated Balance Sheets September 30, 1996 (Unaudited) and June 30, 1996	2
	Consolidated Statements of Cash Flows Three months ended September 30, 1996 (Unaudited) and September 30, 1995 (Unaudited)	3
	Consolidated Statement of Stockholders' Investment Three months ended September 30, 1996 (Unaudited)	4
	Notes to Consolidated Financial Statements (Unaudited)	5
Item 2.	Management's Discussion and Analysis of Operating Results and Financial Position	7
PART II. OTHER INFO	DRMATION	
Item 6.	Exhibits and Reports on Form 8-K	9

# CONSOLIDATED STATEMENTS OF OPERATIONS (IN THOUSANDS) (UNAUDITED)

Three Months Ended September 30,

	1996	1995
REVENUES	\$ 8,818	\$ 7,511
OPERATING COSTS AND EXPENSES:		
Cost of products sold	5,537	4,898
Selling	1,802	1,494
General and administrative	1,088	1,221
Engineering and development	<sup>′</sup> 885	941
Amortization of intangibles	46	62
Total operating costs and expenses	9,358	8,616
Operating income (loss)	(540)	(1,105)
OTHER INCOME (EXPENSES), NET:		
Interest and dividend income	72	89
Interest expense	(42)	(51)
Other income, net	(22)	168
Total other income, net	8	206
Income (loss) from continuing operations		
before income taxes	(532)	(899)
Benefit (provision) for income taxes	157	148
NET INCOME (LOSS)	\$ (375)	\$ (751)
PER SHARE AMOUNTS	=======================================	=======================================
Primary and fully diluted net income (loss) per share	\$ (0.09) ====================================	\$ (0.18) 
Shares used in computing primary per share amounts	4,264	4,287
Shares used in computing fully diluted per share amounts	4,264	4,287

The accompanying notes to consolidated financial statements are an integral part of the statements.

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### CONSOLIDATED BALANCE SHEETS

(IN THOUSANDS)

	September 30, 1996	June 30, 1996
	(Unaudited)	
ASSETS		
CURRENT ASSETS: Cash and cash equivalents Marketable securities, current Trade receivables, net Inventories, net Prepaid expenses and other	\$ 4,684  7,480 6,273 1,846	\$ 5,237 201 6,293 4,972 1,750
Total current assets	20,283	18,453
Property and equipment, net Other	1,697 886	1,727 959
Total assets	\$22,866 =======	\$21,139
LIABILITIES AND STOCKHOLDERS' INVESTMENT		
Accounts payable Accrued and other current liabilities Accrued acquisition purchase price		3,771
Total current liabilities Long-term debt	7,247 1,733	5,080 1,777
Total liabilities		6,857
STOCKHOLDERS' INVESTMENT: Common stock Additional paid-in capital Loans receivable for stock Retained earnings Cumulative translation adjustments Treasury stock	(235) 7,872 187 (3,787)	100 9,712 (235) 8,247 163 (3,705)
Total stockholders' investment	13,886	
Total liabilities and stockholders' investment	\$22,866 ======	

The accompanying notes to consolidated financial statements are an integral part of the statements.

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#### CONSOLIDATED STATEMENTS OF CASH FLOWS

(IN THOUSANDS) (UNAUDITED)

> Three Months Ended September 30,

	September 30,	
	1996	1995
CASH FLOWS FROM OPERATING ACTIVITIES: Net income (loss) Adjustments to reconcile net income to net cash from	\$ (375)	\$ (751)
operating activities: Depreciation and amortization Other Changes in assets and liabilities:	254	230
(Increase) decrease in -		
Trade receivables, net	(265)	1,683
Inventories, net	194	(604)
Prepaid expenses and other Increase (decrease) in -	(96)	(349)
Accounts payable Accrued liabilities and other	41 (291)	283 (377)
Net cash from operating activities	(574)	134
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property and equipment, net Proceeds from maturity of long-term investment	(95) 198	(181) 
Net cash from investing activities	103	(181)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayments on line of credit and long-term debt	(44)	(115)
Dividends paid to stockholders		(426)
Purchase of treasury stock	(82)	
Proceeds from exercise of stock options	37	
Net cash from financing activities	(89)	(541)
EFFECT OF FOREIGN EXCHANGE RATE CHANGES ON CASH	7	(4)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(553)	(592)
CASH AND CASH EQUIVALENTS		
AT BEGINNING OF YEAR	5,237	
CASH AND CASH EQUIVALENTS		
AT SEPTEMBER 30	\$ 4,684 =======	

The accompanying notes to consolidated financial statements are an integral part of the statements.

CONSOLIDATED STATEMENT OF STOCKHOLDERS' INVESTMENT

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 1996 (IN THOUSANDS, EXCEPT SHARE DATA) (UNAUDITED)

Balances, June 30, 1996

stock

options

Balances.

Purchase of treasury

Exercise of stock

Net loss for the three months ended September 30, 1996

September 30, 1996

COMMON STOCK TREASURY STOCK ADDITIONAL LOANS PAID-IN SHARES AMOUNT RECEIVABLE RETAINED SHARES AMOUNT CAPITAL EARNINGS (1) 5,307,143 \$ 100 \$ 9,712 \$ (235) \$ 8,247 1,058,046 \$ (3,705) 15,500 37

\$ (235) \$ 7,872

1,077,826 \$ (3,787)

(1) Loans receivable are from the Company's Leveraged Employee Stock Ownership Plan and Trust for \$102 and from an officer of the Company for stock purchases totaling \$133.

5,322,643

The accompanying notes to consolidated financial statements are an integral part of these statements.

\$ 100

\$ 9,749

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDTTED)

#### Basis of Preparation and Presentation

The accompanying unaudited condensed consolidated financial statements include the accounts of Hathaway Corporation, its wholly-owned subsidiaries and investments in joint ventures (the Company). All significant intercompany accounts and transactions have been eliminated in consolidation. Certain reclassifications have been made to prior year balances in order to conform with the current year's presentation.

The condensed consolidated financial statements included herein have been prepared by the Company pursuant to the rules and regulations of the Securities  $\ensuremath{\mathsf{Securities}}$ and Exchange Commission and include all adjustments which are, in the opinion of management, necessary for a fair presentation. Certain information and footnote disclosures normally included in financial statements which are prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. The Company believes that the disclosures herein are adequate to make the information presented not misleading. The financial data for the interim periods may not necessarily be indicative of results to be expected for the year.

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make certain estimates and assumptions. Such estimates and assumptions affect the reported amounts of assets and liabilities as well as disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

It is suggested that the accompanying condensed interim financial statements be read in conjunction with the Consolidated Financial Statements and related Notes to such statements included in the June 30, 1996 Annual Report and Form 10-K previously filed by the Company.

#### Inventories

Inventories, valued at the lower of cost (first-in, first-out basis) or market, are as follows (in thousands):

	September 30, 1996		June 30, 1996	
Parts and raw materials, net	\$	2,818	\$	2,689
Finished goods and work-in-process, net		3,455		2,283
	\$	6,273	\$	4,972

#### **Business Acquisition**

Effective September 30, 1996, the Company acquired a 100% partnership interest in Tate Integrated Systems, L.P. and 100% of the stock of its sole general partner, Tate Integrated Systems, Inc. (collectively referred to as TIS"). The ownership interests were acquired for a negotiated price of \$1,301,000, of which \$718,000 was paid in cash at closing on October 10, 1996, \$400,000 payable in a 10% note due June 30, 1997 and \$183,000 payable when certain accounts receivable of TIS are collected. Hathaway purchased the stock and partnership interest from Tate Engineering Services Corporation and its affiliate, Tate Engineering Services, Inc., both divisions of Tate Industries, a privately held company.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (UNAUDITED)

TIS, located in Baltimore, Maryland, is a full service supplier of process automation systems for industrial applications. TIS has developed a state-of-the-art software system for Supervisory Control and Data Acquisition (SCADA) and Distributed Control Systems (DCS). The TIS system has been used to fully automate such industrial applications as water and waste water treatment plants, glass making plants, oil and gas terminals and transport facilities and tank farm facilities. TIS, which will operate under the name Hathaway Industrial Automation, will continue its expansion into its traditional process markets. In addition, the TIS system will be marketed to the power utility industry and will be teamed with certain existing Hathaway products and targeted at the automation and integration of equipment in both transmission and distribution substations and power plants.

The acquisition has been accounted for using the purchase method of accounting, and, accordingly, the purchase price has been allocated to the assets purchased and the liabilities assumed based upon the fair values at the date of acquisition.

The net purchase price was allocated as follows (in thousands):

	=====	=======
Net purchase price	\$	1,301
Current liabilities and other		(650)
Accounts payable		(466)
Inventory		1,495
Accounts receivable	\$	922

The above amounts have been included in the September 30, 1996 balances in the accompanying balance sheets. The results of operations of TIS will be included in the Company's consolidated statements of operations starting on October 1, 1996.

The following unaudited pro forma summary (in thousands, except per share data) combines Three months ended the consolidated results of operations of the Company and TIS as if the acquisition had occurred at the beginning of fiscal years 1997 and 1996 after giving effect to certain pro forma adjustments. The pro forma results are shown for illustrative purposes only, and do not purport to be indicative of the actual results which would have occurred had the transaction been consummated as of those earlier dates, nor are they indicative of results of operations which may occur in the future.

#### Three months ended

	September 30, 1996		September 30, 1995	
Revenue	\$	9,818	\$	8,348
Net loss	\$ 	(349)	\$	(825)
Primary net loss per share	\$ ====	(0.08)	\$ ====	(0.19)

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
OPERATING RESULTS AND FINANCIAL CONDITION

Operating Results

For the first quarter ended September 30, 1996, the Company recognized a net loss of \$375,000 or 0.09 per share, compared to a net loss of \$751,000, or 0.18 per share, for the same period last year. Revenues increased 17% in the first quarter from 0.18,000 last year to 0.18,000 this year.

The 17% increase in revenues is due to a 14% increase in revenues from the Company's power and process instrumentation products and a 24% increase in revenues from the Company's motion control products. Sales of power and process instrumentation products decreased from 69% of total sales in the first quarter of 1996 to 67% of total sales in the first quarter of 1997. Sales of motion control products increased from 31% of total sales in the first quarter of 1996 to 33% of total sales in the first quarter of 1997.

The increase in sales of power and process instrumentation products was due primarily to revenues generated from newly introduced products sold to power customers. The increase in sales of motion control products reflects continually rising customer demand. Sales to international customers remained constant at 39% of total sales.

Gross margin increased from 35% in the first quarter of fiscal 1996 to 37% in fiscal 1997 due to changes in volume, product mix and pricing. Selling, general and administrative, and engineering and development expenses increased 3% in the first quarter from \$3,718,000 last year to \$3,821,000 in the current year, primarily due to an increase in selling expenses.

Other income decreased from \$206,000 in fiscal 1996 to \$8,000 in fiscal 1997 primarily due to a one-time gain on the sale of a contractual right which was recorded in the first guarter of fiscal 1996.

In connection with the Company's continuing effort to reorganize the operations of its power and process products groups, the Company decided in the first quarter of fiscal 1997 to consolidate all manufacturing for the power group into the Company's manufacturing facilities located in Seattle, Washington and Belfast, Northern Ireland, and, accordingly, to close the Company's Denver manufacturing facility. The Company recorded a \$338,000 restructuring charge in the fourth quarter of fiscal 1996 in connection with the reorganization plans as a result of decisions made in fiscal 1996. The effect of the additional reorganization efforts initiated in the first quarter of fiscal 1997 did not have a material effect on the Company's financial condition or results of operations. The intent of the reorganization has been to reduce costs and enhance productivity and efficiency in the power and process products groups.

Liquidity and Capital Resources

Effective September 30, 1996, the Company acquired a 100% partnership interest in Tate Integrated Systems, L.P. and 100% of the stock of its sole general partner, Tate Integrated Systems, Inc. (collectively referred to as "TIS"). The ownership interests were acquired for a negotiated price of \$1,301,000, of which \$718,000 was paid in cash at closing on October 10, 1996, \$400,000 payable in a 10% note due June 30, 1997 and \$183,000 payable when certain accounts receivable of TIS are collected.

TIS, located in Baltimore, Maryland, is a full service supplier of process automation systems for industrial applications. The TIS system has been used to fully automate such industrial applications as water and waste water treatment plants, glass making plants, oil and gas terminals and transport facilities and tank farm facilities. TIS, which will operate under the name Hathaway Industrial Automation, will continue its expansion into its traditional process markets. In addition, the TIS system will be marketed to the power utility industry and will be teamed with certain existing Hathaway products and targeted at the automation and integration of equipment in both transmission and distribution substations and power plants.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
OPERATING RESULTS AND FINANCIAL CONDITION

The acquisition has been accounted for using the purchase method of accounting, and, accordingly, the purchase price has been allocated to the assets purchased and the liabilities assumed based upon the fair values at the date of acquisition. The TIS assets acquired and liabilities assumed have been included in the September 30, 1996 balances in the accompanying balance sheets.

The Company's liquidity position as measured by cash decreased \$553,000 during the first quarter of fiscal 1997 to a balance of \$4,684,000 at September 30, 1996, compared to \$592,000 used in the first quarter in fiscal 1996. Operating activities used \$574,000 in the first quarter of fiscal 1997 compared to \$134,000 generated in the first quarter of fiscal 1996. The decrease in cash from operating activities was primarily due to fluctuations in working capital balances.

Cash of \$103,000 was generated by investing activities in the first quarter of 1997, compared to \$181,000 used by investing activities last year, primarily due to the maturity of a long-term investment which was converted into cash.

Cash of \$89,000 and \$541,000 was used in financing activities during the first quarter of 1997 and 1996, respectively. The decrease in cash used for financing activities was due primarily to dividends of \$426,000 paid to stockholders last year, whereas no dividends were paid to stockholders in the first quarter of fiscal 1997. The Board of Directors did not declare an annual dividend in the first quarter of fiscal 1997 due to the fiscal 1996 loss and because the Company's loan agreement does not allow the Company to pay dividends until a certain loan covenant is met.

The Company's current capital needs can be supplied from operations, cash and cash equivalents and \$1,622,000 available under the Company's line of credit with Marine Midland Business Loans, Inc.

#### PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

#### (a) Exhibits

- Purchase Agreement dated October 10, 1996. Incorporated by reference to Exhibit 2 to the company's Form 8-K dated October
- 13. Annual Report containing Notes to Consolidated Financial Statements in the Registrant's June 30, 1996 Annual Report to Stockholders.
- 27. Financial Data Schedule.
- (b) Reports on Form 8-K

There were no reports on Form 8-K filed in the three months ended September 30, 1996.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> HATHAWAY CORPORATION -----

DATE: November 14, 1996

By: /s/ Richard D. Smith

Executive Vice President, Treasurer, and

Chief Financial and Accounting Officer

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3-M0S
         JUN-30-1996
JUL-01-1996
SEP-30-1996
                             4,684
                  7,808
328
6,273
20,283
                                  7,957
                     6,260
22,866
            7,247
                                 1,733
                  0
                                 0
100
                           13,786
 22,866
                                 8,818
                    8,818
                                   5,537
               5,537
0
7
42
(532)
(157)
(375)
0
                       (375)
(0.09)
(0.09)
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Presented Gross