

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C.

Form 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTER ENDED  
DECEMBER 31, 2001  
(UNAUDITED)

COMMISSION FILE NUMBER  
0-4041

HATHAWAY CORPORATION  
(Incorporated Under the Laws of the State of Colorado)

8228 PARK MEADOWS DRIVE  
LITTLETON, COLORADO 80124  
TELEPHONE: (303) 799-8200

84-0518115  
(IRS Employer Identification Number)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past ninety (90) days.

YES /X/ NO / /

Number of Shares of the only class of Common Stock outstanding:  
(4,660,688 as of December 31, 2001)

HATHAWAY CORPORATION  
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HATHAWAY CORPORATION  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(IN THOUSANDS)  
(UNAUDITED)

DECEMBER 31,  
JUNE 30,  
2001 2001 --  
-----  
-----  
ASSETS  
Current  
Assets: Cash  
and cash

equivalents  
 \$ 3,412 \$  
 1,911  
 Restricted  
 cash 409 346  
 Trade  
 receivables,  
 net of  
 allowance  
 for doubtful  
 accounts of  
 \$505 and  
 \$496 at  
 December 31  
 and June 30,  
 2001,  
 respectively  
 6,931 7,708  
 Inventories,  
 net 5,484  
 4,931  
 Deferred  
 income taxes  
 608 229  
 Prepaid  
 expenses and  
 other 972  
 486 -----

-----  
 Total  
 Current  
 Assets  
 17,816  
 15,611  
 Property and  
 equipment,  
 net 1,867  
 1,781  
 Investment  
 in joint  
 ventures,  
 net 129  
 2,459 Other  
 348 352 ----  
 -----

- Total  
 Assets \$  
 20,160 \$  
 20,203  
 =====  
 =====

LIABILITIES  
 AND  
 STOCKHOLDERS'

INVESTMENT  
 Current  
 Liabilities:  
 Line-of-  
 credit \$ --  
 \$ 553  
 Accounts  
 payable  
 1,275 1,583  
 Accrued  
 liabilities  
 and other  
 3,761 3,345  
 Income taxes  
 payable 633  
 380 Product  
 warranty  
 reserve 521  
 514 -----

-----  
 Total  
 Current  
 Liabilities  
 6,190 6,375  
 -----

-----  
 Commitments

and  
 Contingencies  
 Stockholders'  
 Investment:  
 Preferred  
 stock, par  
 value \$1.00  
 per share,  
 authorized  
 5,000  
 shares; no  
 shares  
 outstanding  
 -- -- Common  
 stock, at  
 aggregate  
 stated  
 value,  
 authorized  
 50,000  
 shares:  
 5,783 and  
 5,719 shares  
 issued at  
 December 31  
 and June 30,  
 2001,  
 respectively  
 100 100  
 Additional  
 paid-in  
 capital  
 11,415  
 11,230 Loans  
 receivable  
 for stock  
 (133) (160)  
 Retained  
 earnings  
 6,624 6,787  
 Cumulative  
 translation  
 adjustment  
 (59) (152)  
 Treasury  
 stock, at  
 cost; 1,122  
 shares  
 (3,977)  
 (3,977) ----  
 -----  
 - Total  
 Stockholders'  
 Investment  
 13,970  
 13,828 -----  
 -----  
 Total  
 Liabilities  
 and  
 Stockholders'  
 Investment \$  
 20,160 \$  
 20,203  
 =====  
 =====

HATHAWAY CORPORATION  
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
 (IN THOUSANDS, EXCEPT PER SHARE DATA)  
 (UNAUDITED)

FOR THE THREE  
 MONTHS ENDED  
 FOR THE SIX  
 MONTHS ENDED  
 DECEMBER 31,

DECEMBER 31,  
2001 2000  
2001 2000 ---  
-----  
-----

Revenues \$  
10,659 \$  
13,166 \$  
19,764 \$  
24,499 Cost  
of products  
sold 6,667  
8,058 12,896  
15,156 -----  
-----

--- Gross  
margin 3,992  
5,108 6,868  
9,343

Operating  
costs and  
expenses:

Selling,  
general and  
administrative

2,786 3,096  
5,388 5,908

Engineering  
and  
development

1,093 1,129  
2,250 2,263

Restructuring  
charge -- 113  
-- 441

Amortization  
and other 4  
16 4 31 -----  
-----

---- Total  
operating  
costs and  
expenses  
3,883 4,354  
7,642 8,643 -  
-----  
-----

Operating  
income (loss)  
109 754 (774)

700 Other  
income

(expenses),  
net: Equity  
income from  
investments

in joint  
ventures --  
175 -- 350

Gain on sale  
of investment  
in joint

ventures -- -  
- 674 --

Interest and  
dividend  
income 22 15

47 46

Interest  
expense --  
(14) (10)

(54) Other  
expenses, net  
(102) (36)

(146) (53) --  
-----  
-----

|                 |
|-----------------|
| ----- Total     |
| other           |
| (expense)       |
| income, net     |
| (80) 140 565    |
| 289 -----       |
| -----           |
| Income (loss)   |
| before income   |
| taxes 29 894    |
| (209) 989       |
| Benefit from    |
| (provision      |
| for) income     |
| taxes 46        |
| (123) 46        |
| (209) -----     |
| -----           |
| -- Net income   |
| (loss) \$ 75 \$ |
| 771 \$ (163) \$ |
| 780 =====       |
| =====           |
| =====           |
| =====           |
| Basic net       |
| income (loss)   |
| per share \$    |
| 0.02 \$ 0.17 \$ |
| (0.04) \$ 0.17  |
| =====           |
| =====           |
| =====           |
| =====           |
| Diluted net     |
| income (loss)   |
| per share \$    |
| 0.02 \$ 0.16 \$ |
| (0.04) \$ 0.16  |
| =====           |
| =====           |
| =====           |
| =====           |
| Basic           |
| weighted        |
| average         |
| common shares   |
| 4,632 4,477     |
| 4,623 4,473     |
| =====           |
| =====           |
| =====           |
| =====           |
| Diluted         |
| weighted        |
| average         |
| common shares   |
| 4,736 4,772     |
| 4,623 4,869     |
| =====           |
| =====           |
| =====           |
| =====           |

HATHAWAY CORPORATION  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(IN THOUSANDS)  
(UNAUDITED)

FOR THE SIX  
MONTHS  
ENDED  
DECEMBER  
31, 2001  
2000 -----

- -----  
 CASH FLOWS  
 FROM  
 OPERATING  
 ACTIVITIES:  
 Net (loss)  
 income \$  
 (163) \$ 780  
 Adjustments  
 to  
 reconcile  
 net (loss)  
 income to  
 net cash  
 used in  
 operating  
 activities:  
 Depreciation  
 and  
 amortization  
 360 386  
 Provision  
 for  
 doubtful  
 accounts 63  
 38  
 Provision  
 for  
 obsolete  
 inventory  
 128 90  
 Equity  
 income from  
 investment  
 in joint  
 venture,  
 net of  
 dividend --  
 (157) Gain  
 on sale of  
 investment  
 in joint  
 venture  
 (674) --  
 Deferred  
 income tax  
 (benefit)  
 provision  
 (379) 62  
 Other 32 18  
 Changes in  
 assets and  
 liabilities:  
 (Increase)  
 decrease in  
 -  
 Restricted  
 cash (55)  
 (57) Trade  
 receivables  
 755 (1,735)  
 Inventories  
 (652) (323)  
 Other  
 current  
 assets  
 (497) (194)  
 Increase  
 (decrease)  
 in -  
 Accounts  
 payable  
 (319) (79)  
 Accrued  
 liabilities  
 and other  
 657 1,156 -  
 -----  
 --- Net  
 cash used  
 in

operating  
 activities  
 (744) (15)  
 CASH FLOWS  
 FROM  
 INVESTING  
 ACTIVITIES:  
 Purchase of  
 property  
 and  
 equipment,  
 net (461)  
 (411)  
 Proceeds  
 from sale  
 of  
 investment  
 in joint  
 venture  
 3,020 -- --  
 -----  
 -- Net cash  
 provided by  
 (used in)  
 investing  
 activities  
 2,559 (411)  
 CASH FLOWS  
 FROM  
 FINANCING  
 ACTIVITIES:  
 Repayments  
 on line-of-  
 credit  
 (553)  
 (1,116)  
 Borrowings  
 on line-of-  
 credit --  
 79  
 Repayment  
 on loan to  
 employee  
 stock  
 ownership  
 plan 27 74  
 Sale of  
 stock to  
 employee  
 stock  
 ownership  
 plan 106 --  
 Sale of  
 stock to  
 employees  
 through  
 stock  
 purchase  
 plan 69 --  
 Proceeds  
 from  
 exercise of  
 employee  
 stock  
 options 2  
 35 -----  
 ----- Net  
 cash used  
 in  
 financing  
 activities  
 (349) (928)  
 Effect of  
 foreign  
 exchange  
 rate  
 changes on  
 cash 35  
 (32) -----  
 - -----  
 Net

increase  
 (decrease)  
 in cash and  
 cash  
 equivalents  
 1,501  
 (1,386)  
 Cash and  
 cash  
 equivalents  
 at  
 beginning  
 of year  
 1,911 2,928  
 -----  
 ---- Cash  
 and cash  
 equivalents  
 at December  
 31 \$ 3,412  
 \$ 1,542  
 =====  
 =====

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HATHAWAY CORPORATION  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 (UNAUDITED)

1. BASIS OF PREPARATION AND PRESENTATION

The accompanying unaudited condensed consolidated financial statements include the accounts of Hathaway Corporation and its wholly-owned subsidiaries (the Company). All significant inter-company accounts and transactions have been eliminated in consolidation.

The condensed consolidated financial statements included herein have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission and include all adjustments which are, in the opinion of management, necessary for a fair presentation. Certain information and footnote disclosures normally included in financial statements which are prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to such rules and regulations. The Company believes that the disclosures herein are adequate to make the information presented not misleading. The financial data for the interim periods may not necessarily be indicative of results to be expected for the year.

The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make certain estimates and assumptions. Such estimates and assumptions affect the reported amounts of assets and liabilities as well as disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

It is suggested that the accompanying condensed interim financial statements be read in conjunction with the Consolidated Financial Statements and related Notes to such statements included in the June 30, 2001 Annual Report and Form 10-K previously filed by the Company.

2. INVENTORIES

Inventories, valued at the lower of cost (first-in, first-out basis) or market, are as follows (in thousands):

DECEMBER  
 31, JUNE  
 30, 2001  
 2001 -----  
 -----  
 -----  
 Parts and  
 raw  
 materials,  
 net \$3,439  
 \$3,251



Finished  
 goods and  
 work-in  
 process,  
 net 2,045  
 1,680 ----  
 ---  
 \$5,484  
 \$4,931  
 =====  
 =====

3. BASIC AND DILUTED EARNINGS PER SHARE

In accordance with Statement of Financial Accounting Standards (SFAS) No. 128, "Earnings Per Share" (EPS), basic and diluted EPS have been computed as follows (in thousands, except per share data):

|              |  |  |
|--------------|--|--|
| FOR THE      |  |  |
| THREE        |  |  |
| MONTHS       |  |  |
| ENDED FOR    |  |  |
| THE SIX      |  |  |
| MONTHS       |  |  |
| ENDED BASIC  |  |  |
| EPS          |  |  |
| COMPUTATION  |  |  |
| DECEMBER     |  |  |
| 31,          |  |  |
| DECEMBER     |  |  |
| 31, 2001     |  |  |
| 2000 2001    |  |  |
| 2000 -----   |  |  |
| - - - - -    |  |  |
| ---          |  |  |
| Numerator:   |  |  |
| Net income   |  |  |
| (loss) \$ 75 |  |  |
| \$ 771 \$    |  |  |
| (163) \$ 780 |  |  |
| Denominator: |  |  |
| Basic        |  |  |
| weighted     |  |  |
| average      |  |  |
| outstanding  |  |  |
| shares       |  |  |
| 4,632 4,477  |  |  |
| 4,623 4,473  |  |  |
| -----        |  |  |
| - - - - -    |  |  |
| Basic net    |  |  |
| income       |  |  |
| (loss) per   |  |  |
| share \$     |  |  |
| 0.02 \$ 0.17 |  |  |
| \$ (0.04) \$ |  |  |
| 0.17         |  |  |

HATHAWAY CORPORATION  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 (UNAUDITED)

3. BASIC AND DILUTED EARNINGS PER SHARE (CONTINUED)

FOR THE  
 THREE  
 MONTHS  
 ENDED FOR  
 THE SIX  
 MONTHS  
 ENDED  
 DILUTED EPS  
 COMPUTATION  
 DECEMBER  
 31,



MOTION AND  
MOTION AND  
MOTION AND  
MOTION  
PROCESS  
CONTROL  
PROCESS  
CONTROL  
PROCESS  
CONTROL  
PROCESS  
CONTROL --  
-----  
-----  
-----  
-----  
-----  
-----  
-----  
-----  
-----  
-----  
-----

Revenues  
from  
external  
customers  
\$ 6,437 \$  
4,222 \$  
7,531 \$  
5,635 \$  
11,896 \$  
7,868 \$  
13,195 \$  
11,304  
Gain on  
sales of  
investments  
in joint  
ventures -  
- - - - -  
674 -- --  
-- Equity  
income  
from  
investments  
in joint  
ventures -  
- - - 175 -  
- - - - -  
350 --  
Income  
(loss)  
before  
income  
taxes  
(523) 432  
(246)  
1,008  
(1,022)  
438  
(1,505)  
2,160

AS OF  
DECEMBER  
31, 2001 AS  
OF JUNE 30,  
2001 POWER  
AND MOTION  
POWER AND  
MOTION  
PROCESS  
CONTROL  
PROCESS  
CONTROL ---  
-----  
-----  
-----  
-----  
-----

Identifiable  
assets  
\$10,671 \$  
6,978  
\$12,142 \$  
6,532



5. COMPREHENSIVE LOSS

SFAS No. 130, "Reporting Comprehensive Income," establishes standards for reporting and displaying comprehensive income and its components. Comprehensive income is defined as the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources. It includes all changes in equity during a period except those resulting from investments by owners and distributions to owners.

Comprehensive income (loss) is computed as follows (in thousands):

| FOR THE<br>THREE MONTHS<br>ENDED FOR<br>THE SIX<br>MONTHS ENDED | DECEMBER 31,<br>DECEMBER 31,<br>2001 | 2000    |
|---|--------------------------------------|---------|
|   | 2001                                 | 2000    |
|   | --                                   | --      |
|   | ----                                 | ----    |
|   | ----                                 | ----    |
| Net income<br>(loss) \$   | 75                                   |         |
| \$  | 771                                  | \$(163) |
| \$  | 780                                  |         |
| Translation<br>adjustment                                       |                                      |         |
| (42)  | 73                                   | 93      |
| (37)  | -----                                | -       |
|   | ----                                 | ----    |
|   | ----                                 | ----    |
| Comprehensive<br>income<br>(loss) \$                            | 33                                   |         |
| \$  | 844                                  | \$(70)  |
| \$  | 743                                  | =====   |
|   | =====                                | =====   |
|   | =====                                | =====   |

6. INVESTMENT IN JOINT VENTURES

On July 5, 2001, the Company completed the sale of its 20% equity interest in Hathaway Si Fang Protection and Control Company, Ltd. (Si Fang) for \$3,020,000 in cash. The sale became effective upon receipt of the net proceeds in U.S. dollars and the required approvals from the State Administration of Foreign Exchange in China. The Company sold its interest to Beijing Si Fang Tongchuang Protection and Control Co., Ltd. (Tongchuang), a Chinese company. Prior to the sale, Tongchuang held a 22% interest in Si Fang.

The Company recorded a pretax gain on the sale, net of selling costs, of \$674,000, or \$.15 per basic or diluted share, in the six months ending December 31, 2001 and equity income of \$350,000, or \$.07 per fully diluted share in the six months ending December 31, 2000. These amounts are included in other income in the Company's consolidated financial statements.

HATHAWAY CORPORATION  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

7. RECENTLY ISSUED ACCOUNTING STANDARDS

In June 2001, the Financial Accounting Standards Board (FASB) issued SFAS No. 141, "Business Combinations." SFAS No. 141 requires that all business combinations be accounted for using the purchase method of accounting. The use of the pooling-of-interest method of accounting for business combinations is prohibited. The provisions of SFAS No. 141 apply to all business combinations initiated after June 30, 2001. The Company will account for any future business combinations in accordance with SFAS No. 141.

In June 2001, the FASB issued SFAS No. 142, "Goodwill and Other Intangible

Assets." SFAS No. 142 changes the accounting for goodwill and intangible assets and requires that goodwill no longer be amortized but be tested for impairment at least annually at the reporting unit level in accordance with SFAS No. 142. Goodwill must also be reviewed for impairment when certain events indicate that the goodwill may be impaired. Recognized intangible assets should, generally, be amortized over their useful life and reviewed for impairment in accordance with SFAS No. 121. Because the Company is a noncalendar year-end company, the FASB has allowed adoption of SFAS No. 142 either in fiscal year 2002 or fiscal year 2003, except for provisions related to the nonamortization and amortization of goodwill and intangible assets acquired after June 30, 2001, which will be subject immediately to the provisions of SFAS No. 142. The Company will adopt SFAS No. 142 on July 1, 2002. The Company has not yet quantified the effects of adopting SFAS No. 142 on its financial position or results of operations.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." SFAS No. 144 supersedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of." SFAS No. 121 did not address the accounting for a segment of a business accounted for as a discontinued operation which resulted in two accounting models for long-lived assets to be disposed of. SFAS No. 144 establishes a single accounting model for long-lived assets to be disposed of by sale and requires that those long-lived assets be measured at the lower of carrying amount or fair value less cost to sell, whether reported in continuing operations or in discontinued operations. SFAS No. 144 is effective for fiscal years beginning after December 15, 2001. The Company will adopt SFAS No. 144 on July 1, 2002, and has not yet quantified the effects of adopting SFAS No. 144 on its financial position or results of operations.

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HATHAWAY CORPORATION  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
OPERATING RESULTS AND FINANCIAL CONDITION

ALL STATEMENTS CONTAINED HEREIN THAT ARE NOT STATEMENTS OF HISTORICAL FACT CONSTITUTE "FORWARD-LOOKING STATEMENTS" WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995. FORWARD-LOOKING STATEMENTS INCLUDE, WITHOUT LIMITATION, ANY STATEMENT THAT MAY PREDICT, FORECAST, INDICATE, OR IMPLY FUTURE RESULTS, PERFORMANCE, OR ACHIEVEMENTS, AND MAY CONTAIN THE WORD "BELIEVE," "ANTICIPATE," "EXPECT," "PROJECT," "INTEND," "WILL CONTINUE," "WILL LIKELY RESULT," "SHOULD" OR WORDS OR PHRASES OF SIMILAR MEANING. FORWARD-LOOKING STATEMENTS INVOLVE KNOWN AND UNKNOWN RISKS, UNCERTAINTIES AND OTHER FACTORS THAT MAY CAUSE THE ACTUAL RESULTS OF THE COMPANY TO DIFFER MATERIALLY FROM THE FORWARD-LOOKING STATEMENTS. THESE RISKS AND UNCERTAINTIES INCLUDE, AMONG OTHERS, THE FOLLOWING: INTERNATIONAL, NATIONAL AND LOCAL GENERAL BUSINESS AND ECONOMIC CONDITIONS IN THE COMPANY'S MOTION CONTROL, PROCESS AND POWER MARKETS, INTRODUCTION OF NEW TECHNOLOGIES, PRODUCTS AND COMPETITORS, THE ABILITY TO PROTECT THE COMPANY'S INTELLECTUAL PROPERTY, THE ABILITY OF THE COMPANY TO SUSTAIN, MANAGE OR FORECAST ITS GROWTH AND PRODUCT ACCEPTANCE, THE CONTINUED SUCCESS OF THE COMPANY'S CUSTOMERS TO ALLOW THE COMPANY TO REALIZE REVENUES FROM ITS ORDER BACKLOG AND TO SUPPORT THE COMPANY'S EXPECTED DELIVERY SCHEDULES, THE CONTINUED VIABILITY OF THE COMPANY'S CUSTOMERS AND THEIR ABILITY TO ADAPT TO CHANGING TECHNOLOGY AND PRODUCT DEMAND, THE ABILITY OF THE COMPANY TO MEET THE TECHNICAL SPECIFICATIONS OF ITS CUSTOMERS, THE CONTINUED AVAILABILITY OF PARTS AND COMPONENTS, INCREASED COMPETITION AND CHANGES IN COMPETITOR RESPONSES TO THE COMPANY'S PRODUCTS AND SERVICES, CHANGES IN GOVERNMENT REGULATIONS, AVAILABILITY OF FINANCING, THE ABILITY OF THE COMPANY'S LENDERS AND FINANCIAL INSTITUTIONS TO PROVIDE ADDITIONAL FUNDS IF NEEDED AND THE ABILITY TO ATTRACT AND RETAIN QUALIFIED PERSONNEL WHO CAN DESIGN NEW APPLICATIONS AND PRODUCTS FOR THE MOTION CONTROL AND POWER INDUSTRIES. DEREGULATION AND CHANGES IN DEMOGRAPHIC PATTERNS AND WEATHER CONDITIONS HAVE CHANGED THE PRODUCT NEEDS AND REQUIREMENTS OF THE POWER INDUSTRY AND NEW PRODUCTS ARE BEING INTRODUCED ON A REGULAR BASIS. THEY ARE OFTEN PRODUCTS FOR IMPROVING THE EFFICIENCY AND RELIABILITY OF THE POWER SYSTEMS AND INCLUDE PRODUCTS THAT AUTOMATE AND IMPROVE THE AVAILABILITY OF INFORMATION REGARDING THE PERFORMANCE OF THE POWER SYSTEM. THE COMPANY'S ABILITY TO COMPETE IN THIS MARKET DEPENDS UPON ITS CAPACITY TO ANTICIPATE THE NEED FOR NEW PRODUCTS, AND TO CONTINUE TO DESIGN AND MARKET THOSE PRODUCTS TO MEET CUSTOMERS' NEEDS IN A COMPETITIVE WORLD.

NEW RISK FACTORS EMERGE FROM TIME TO TIME AND IT IS NOT POSSIBLE FOR MANAGEMENT TO PREDICT ALL SUCH RISK FACTORS, NOR CAN IT ASSESS THE IMPACT OF ALL SUCH RISK FACTORS ON ITS BUSINESS OR THE EXTENT TO WHICH ANY FACTOR, OR COMBINATION OF FACTORS, MAY CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE CONTAINED IN ANY FORWARD-LOOKING STATEMENTS. THE COMPANY'S EXPECTATIONS, BELIEFS AND PROJECTIONS ARE EXPRESSED IN GOOD FAITH AND ARE BELIEVED TO HAVE A REASONABLE BASIS; HOWEVER, THE COMPANY MAKES NO ASSURANCE THAT EXPECTATIONS, BELIEFS OR PROJECTIONS WILL BE ACHIEVED.

BECAUSE OF THE RISKS AND UNCERTAINTIES, INVESTORS SHOULD NOT PLACE UNDUE RELIANCE ON FORWARD-LOOKING STATEMENTS AS A PREDICTION OF ACTUAL RESULTS. THE COMPANY HAS NO OBLIGATION OR INTENT TO RELEASE PUBLICLY ANY REVISIONS TO ANY FORWARD-LOOKING STATEMENTS, WHETHER AS A RESULT OF NEW INFORMATION, FUTURE EVENTS, OR OTHERWISE.

## OPERATING RESULTS

### CONSOLIDATED RESULTS

For the second quarter ended December 31, 2001, the Company recognized net income of \$75,000, or \$.02 per fully diluted share, compared to net income of \$771,000, or \$.16 per fully diluted share, for the same period last year. Last year's second quarter net income includes a pretax restructuring charge of \$113,000. Excluding the restructuring charge, net income for the second quarter last year was \$862,000 or \$.18 per fully diluted share.

For the six months ended December 31, 2001, the Company recognized a net loss of \$163,000, or \$.04 per fully diluted share, compared to net income of \$780,000, or \$.16 per fully diluted share, for the same period last year. Last year's six months net income includes a pretax restructuring charge of \$441,000. Excluding the restructuring charge, net income for the first six months last year was \$1,112,000 or \$.23 per fully diluted share.

Total revenues for the second quarter of fiscal year 2002 decreased 19% to \$10,659,000 from \$13,166,000 last year. Total revenues for the first half of fiscal 2002 decreased 19% to \$19,764,000 from \$24,499,000 last year. Factors contributing to lower revenues are described below in the discussion of segment results.

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### HATHAWAY CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATING RESULTS AND FINANCIAL CONDITION

Total gross product margin as a percentage of revenues during the second quarter this year decreased to 37% from 39% last year. Total gross product margin as a percentage of revenues during the first six months this year decreased to 35% from 38% last year. The decrease is due to the decrease in revenues and changes in the mix of products sold.

Selling, general and administrative expenses for the quarter decreased 10% to \$2,786,000 this year from \$3,096,000 last year and for the six months decreased 9% to \$5,388,000 this year from \$5,908,000 last year. The decrease is a result of savings from continued cost reduction efforts by the Company.

Engineering and development expenses decreased 3% to \$1,093,000 from \$1,129,000 for the quarter ended December 31, 2001 and 2000, respectively while remaining constant at \$2,250,000 and \$2,263,000 for the first six months of this year and last year, respectively.

In the quarter ended December 31, 2001, the Company recognized a benefit from income taxes of \$46,000 compared to a \$123,000 income tax provision for the same period last year. In the first six months of fiscal year 2002, the Company recognized a benefit from income taxes of \$46,000 compared to a \$209,000 income tax provision for the same period last year. The effective rate used to calculate income taxes is based on projected income for the year. The current year amounts differ from statutory amounts primarily due to changes in the valuation allowance because of utilization of tax loss and credit carryforwards that have not been previously benefited. Prior year amounts differ from statutory amounts primarily due to losses in foreign jurisdictions that cannot be benefited.

### MOTION CONTROL SEGMENT RESULTS

Pretax profit for Motion Control for the second quarter fiscal 2002 was \$432,000 compared to \$1,008,000 for the same period last year. For the first six months of fiscal 2002 pretax profit for Motion Control was \$438,000 compared to \$2,160,000 for the same period last year.

Revenues from Motion Control decreased 25% to \$4,222,000 for the second quarter this year from \$5,635,000 for the second quarter last year. Revenues from Motion Control for the six months decreased 30% to \$7,868,000 this year from \$11,304,000 for the six months last year.

The decrease in profits and revenues from the Motion Control segment is primarily attributable to the adverse effects of the continued economic slowdown, especially in the telecommunications and semiconductors processing

industries.

Gross product margins from Motion Control decreased in the second quarter this year to 33% from 40% last year and decreased in the first six months to 30% from 40% last year. The decrease is primarily due to the decrease in sales volume resulting in less favorable absorption of fixed costs.

#### POWER AND PROCESS SEGMENT RESULTS

Power and Process reported a pretax loss of \$523,000 for the quarter ended December 31, 2001 compared to \$133,000 pretax loss before a restructuring charge of \$113,000 for the second quarter last year. For the six months ended December 31, 2001, Power and Process reported a pretax loss of \$1,022,000 compared to a \$1,064,000 pretax loss before restructuring charge of \$441,000 for the same period last year. The current year's six months results include a \$674,000 pretax gain from the sale of the Company's interest in Hathaway Si Fang Protection and Control Company, Ltd. (Si Fang), compared with \$350,000 equity income from Si Fang included in the first six months last year. Without the income from the China joint venture or the restructuring charge, the Power and Process segment reported a pretax loss of \$1,696,000 for the first six months of fiscal 2002 compared with a pretax loss of \$1,414,000 for the first six months of fiscal 2001.

During the first quarter of the current fiscal year, the Company completed the sale of our 20% equity interest in Si Fang, the largest of our Chinese joint venture investments. The sale price for our investment was \$3,020,000. Si

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#### HATHAWAY CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATING RESULTS AND FINANCIAL CONDITION

Fang had begun the process of becoming a publicly traded company in the Chinese stock market and was encountering difficulties with a successful IPO due to the foreign ownership by the Company. In addition, Si Fang had begun developing product lines and engaging in business transactions which were not compatible with Hathaway's business. Accordingly, the largest owner in Si Fang made an offer to buy out Hathaway's interest and the Company felt this was the appropriate time and structure to dispose of the investment. The proceeds received from the sale will be used to look for other opportunities to expand the Company, including investing in internal growth as well as pursuing complementary acquisitions.

Power and Process revenues for the second quarter of fiscal 2002 were \$6,437,000 compared to \$7,531,000 for the same period last year and for the six months ended December 31, 2001 were \$11,896,000 compared to \$13,195,000 for the same period last year. The 10% decrease in Power and Process revenues for the first six months this year compared to last year reflects a decline in revenues from systems automation products partially offset by an 11% increase in revenues from the power instrumentation products. The decrease in systems revenues is a result of the Company's decision to shift the focus of the systems automation business to power generation and transmission automation systems and away from industrial automation applications.

Gross product margins from Power and Process for the second quarter ended December 31, 2001 increased to 40% from 38% in the second quarter last year and for the first six months this year increased to 38% from 37% for the same period last year. The increase is primarily due to changes in the mix of products sold.

#### LIQUIDITY AND CAPITAL RESOURCES

The Company's liquidity position as measured by cash and cash equivalents (excluding restricted cash) increased \$1,501,000 during the first six months of fiscal 2002 to \$3,412,000 at December 31, 2001, compared to a decrease of \$1,386,000 in the first six months of fiscal 2001. This difference is largely due to differences in activities from our Si Fang joint venture and debt repayments. During this year's first six months, \$3,020,000 was received from the sale of our 20% ownership in Si Fang, compared to \$193,000 dividend received last year. Repayments to pay off the Company's line of credit totaled \$553,000 during the first six months this year compared to \$1,037,000 net repayments in the same period last year. Excluding the Si Fang activities and net repayments on the line of credit, cash used in the first six months of fiscal 2002 was \$784,000 compared to \$542,000 used during the same period last year.

The Company expects to fund its remaining fiscal 2002 working capital, capital expenditure and debt service requirements from the existing cash balance of \$3,412,000 and the \$2,250,000 available under the financing agreement at December 31, 2001. The Company believes that such amounts are sufficient to fund operations and working capital needs for at least the next twelve months. The



Company's financing agreement with Silicon Valley Bank matures on May 7, 2002 but will continue for successive additional terms of one year unless either party gives notice of termination at least sixty days before the maturity date. The Company has not received notice of termination and does not anticipate receiving or giving such notice, however, if such notice was received, the Company would pursue other lenders to meet its long-term financing needs. Although the Company believes it would be successful in its efforts to obtain alternate financing, there are no assurances that it would be successful in doing so. An inability to obtain such alternate financing may have a material adverse effect on the Company's results of operations and financial condition and could require the Company to implement various strategic alternatives.

## OUTLOOK

The Company's total sales order backlog at December 31, 2001 was \$16,946,000, down 27% from December 31 last year; however 75% of the decrease resulted from the cancellation of a \$4,750,000 Motion Control order that was received in March 2001 to supply motors and optical encoders to a customer in the fiber optic telecommunications industry over an 18 month period. While the Company's products are still designed into the customer's products, deliveries of our products have been halted by the customer due to excess inventories and the economic downturn. The Company believed it was important to have the order cancelled and obtain reimbursement for the current inventory exposure and have the customer release new orders at the time they are ready to start accepting deliveries.

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### HATHAWAY CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATING RESULTS AND FINANCIAL CONDITION

Currently, the Company is delivering products to this customer under other orders and hopes to receive new orders as the economy recovers and the customer begins accelerating delivery of its products.

At December 31, 2001, backlog for Motion Control orders was \$8,758,000, down 25% from the same time last year, due to the cancellation of the \$4,750,000 telecommunications order described above. The Company believes that when deliveries of tunable lasers and spectrum analyzers that use our products begin to accelerate, we should be able to obtain new orders with higher margins. Additionally, the Company has recently been successful in winning new orders for Motion Control products from the military, medical, automotive and industrial automation markets and will continue to explore other opportunities to expand into new industry sectors and posture the Motion Control business for a quick recovery as the economy strengthens.

Sales order backlog for Power and Process orders was \$8,188,000 at December 31, 2001 which is down 29% from the same time last year, reflecting a decline in systems automation backlog. The Company continues to be a leading supplier of products and systems that provide solutions to the new challenges being faced by the electric power companies and generator owners; however, the new power systems business is not accelerating as quickly as the completion of the industrial projects backlog. While the Company will continue to selectively pursue industrial projects, the future growth in revenues for our systems business is highly dependent on the continued growth in the power applications side of this business. Power and Process continues to build momentum and future opportunities with successful installations of its evaluation systems into the transmission substations of major power companies.

During the second quarter of this fiscal year, the Company announced it had been selected as the Lead Bidder to acquire the business and related assets of the Industrial Devices Division (IDC) of Automation Solutions International LLC (ASI), located in Petaluma, California. ASI is currently a debtor-in-possession in a pending Chapter 11 bankruptcy case and the sale of IDC is being negotiated in accordance with bankruptcy procedures. The Company was selected by ASI, its secured creditor and Creditors' Committee as the Lead Bidder in a bidding process that was completed on Monday, December 17, 2001. The bankruptcy sale procedures called for an auction on February 5, 2002 where other bids were entertained. The Company was outbid during the auction process and will, therefore, receive a break-up fee of \$140,000, equal to five percent of the Company's previous bid. The Company believed that the acquisition of IDC's product lines would have enhanced the motion control segment, but was not prepared to pay more than what was believed to be the fair value of the business. The Company will continue to explore other opportunities to enhance the motion control product lines.

The continued economic slowdown has adversely affected the Company's revenues and profits, especially in the motion control segment, and continued general economic softness may result in future adverse impacts on the Company's revenue

and profits. The Company responded quickly to the market conditions by reducing costs wherever possible and developing applications for the motion control products into new markets and broader segments of existing markets. The Company believes it is well positioned for growth as the economy strengthens and demand for our customers' products accelerates. We will continue to actively seek new opportunities to mitigate the effects of the economy on our business.

The Company's power and process segment has not been as affected by changes in the state of the economy. The power instrumentation business has experienced a growth in revenues this year over last year. However, the segment's total revenues have declined due to a significant decrease in systems automation revenues as a result of our decision to shift the focus of the systems automation business to power generation and transmission automation systems and away from industrial automation applications. The new power business is not accelerating as quickly as the industrial projects are completed. The future growth in revenues for the systems automation business is highly dependent on the continued growth in the power applications side of this business. Recent successful installations of our technology in evaluation systems have created momentum and growth opportunities. We continue to generate new opportunities for expansion of our products into the power industry and are striving to bring those opportunities to fruition. We are also evaluating several alternatives as to how to return the Company to growth and profitability as quickly as possible.

HATHAWAY CORPORATION

PART II. OTHER INFORMATION

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Company held its annual stockholders' meeting on October 25, 2001. The stockholders elected E.E. Prince, R.D. Smith, D.D. Hock, G.D. Hubbard and G.J. Pilmanis to serve on the Board of Directors for the coming year. The vote tabulation was as follows:

1) Election of Directors

NUMBER OF  
VOTES  
WITHHELD  
OR TOTAL  
SHARES %  
OF SHARES  
NOMINEE  
FOR  
AGAINST  
OUTSTANDING  
VOTING FOR  
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|                |           |        |           |          |
|----------------|-----------|--------|-----------|----------|
| E.E.<br>Prince | 4,293,931 | 63,451 | 4,630,587 | 92% R.D. |
| Smith          | 4,294,033 | 63,349 | 4,630,587 | 92% G.D. |
| Hubbard        | 4,293,931 | 63,451 | 4,630,587 | 92% D.D. |
| Hock           | 4,293,931 | 63,451 | 4,630,587 | 92% G.J. |
| Pilmanis       | 4,277,931 | 79,451 |           |          |

Item 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

10. Agreement for Assignment of Equity Interest in Hathaway Si Fang Protection and Control Co., Ltd. \*
13. Annual Report containing Notes to Consolidated Financial Statements in the Registrant's June 30, 2001 Annual Report to Stockholders. \*

\* These documents were filed with the Securities and Exchange Commission and are incorporated herein by reference.

(b) Reports on Form 8-K

The following reports on Form 8-K were filed during the six months ended December 31, 2001:

1. Form 8-K dated July 5, 2001 reporting the sale of the Company's 20% equity interest in Hathaway Si Fang Protection and Control Co., Ltd. (Si Fang) for \$3,020,000 in cash.
2. Amendment No. 1 to Form 8-K dated August 31, 2001 presenting unaudited pro forma financial information to give effect to the sale of the Company's joint venture investment in Si Fang as if it had occurred on July 1, 1999. The financial statements included were the unaudited pro forma consolidated balance sheet as of March 31, 2001 and the unaudited pro forma consolidated statements of operations for the year ended June 30, 2000 and the nine months ended March 31, 2001.
3. Form 8-K dated December 19, 2001, reporting the Company's announcement that it has been selected as the Lead Bidder to acquire the business and related assets of the Industrial Devices Division (IDC) of Automation Solutions International LLC (ASI), located in Petaluma, California.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HATHAWAY CORPORATION

DATE: February 11, 2002

By: /s/ Richard D. Smith

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President, Chief Executive Officer  
and Chief Financial Officer

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